



**BID No. 8348-0/12; Various Lab Instruments – Prequalification**  
**Updated July 5, 2016**

**Purchasing Instructions:**

**A. Award Description**

This contract was established to pre-qualify bidders to obtain various laboratory equipment and their installation and/or service when required. The contract was divided into two groups:

Group 1 - Purchase of Equipment  
Group 2 - Installation & Repair Services

**B. Quotation Directives (RFQ)**

The County will solicit spot market quotation from qualified bidders on an as-needed basis.

All pre-qualified bidders will be solicited for price and availability of projects as needed. All individual Request for Quotes should be reviewed for applicable measures prior to advertising. All quotations issued must be registered with SBD at the following link: <https://intra3.miamidade.gov/ISD/SBD/Login.aspx> this link officially places your project on the Cone of Silence Report. Additionally the Office of the Commission Auditor (OCA) shall be copied at [oca@miamidade.gov](mailto:oca@miamidade.gov) when quote is issued.

**C. Award Procedures:**

All bidder(s) shall be notified of the award. The award date must be recorded so the cone of silence can officially be lifted. This step is accomplished by utilizing the same link used to originally post the quotations. The three (3) day protest period is applicable to all quotations.

**D. Applicable Ordinances for Quotations:**

**Local Certified Service – Disabled Veteran** should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified

Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. At the time of bid submission, the vendor must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Statute and submit this affirmation and a copy of the actual certification along with the bid.

**Local Preference** <http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>:

(Section 2-8.5; also applicable to Broward County vendors)

Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which has a "principal place of business" in Miami-Dade County. "Principal place of business" means the *nerve center or the center of overall direction, control, and coordination of activities of the bidder*. If the bidder has only one business location, such business location shall be its principal place of business.

**Cone of Silence** <http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>;

(Section 2-11.1)

**UAP/Inspector General Fees** <http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>;

(Section 2-8.10)

**E. How to Apply Bid and Local Preference to Quotes, if applicable:**

Bid preferences shall be given to bidders that are identified as certified SBE/Micro, **if applicable**. The bid preference shall be calculated and subtracted from the total quote price or item for evaluation purposes only. The bid preference is used only to calculate an amount to be used in evaluating the quote and does not affect the final awarded price.



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Whenever a quote contains both, Bid Preference (SBE/Micro) and Local Preference, departments must apply the bid preference first. Follow the Administrative Guidelines stated in the solicitation/contract document with regard to the applicable measure. The preference should be applied as listed in the table below based on the estimated value of the project and whether or not a set-aside or preference measure is applicable:

|  | <b>SBE-MICRO Tier 1</b> | <b>SBE-MICRO Tier 2</b> | <b>SBE-MICRO Tier 3</b> |
|--|-------------------------|-------------------------|-------------------------|
| Set-Asides Up to \$100K (All SBE Goods and Services firms are eligible for Set-asides) | Bid Preference 10%      | Bid Preference 5%       | Bid Preference 0%       |
| Set-Asides Over \$100K   | \$100K-\$750K           | \$750K to \$2 Million   | \$2M to \$5 Million     |
| Bid Preference up to \$100K (when not a set-aside)                                     | Bid Preference 10%      | Bid Preference 10%      | Bid Preference 5%       |
| Bid Preference over \$100K to \$1 Million  | All Tiers 10%           |                         |                         |
| Bid Preference Over \$1 Million  | All Tiers 5%            |                         |                         |

Whenever a quote contains both Local and Locally Headquartered Firms: If the apparent low bidder is a non-local firm and the locally headquartered firm prices are within 15% of the low bidder, department must proceed to apply locally headquartered preference and proceed with following the “Best and Final” (BAFO) process. Similarly, if a Local firm is the lowest bidder and a locally headquartered firm is within 5% of the local firm lowest price, department must proceed to apply locally headquartered preference and obtain the BAFO in accordance with Section 2-8.5 of the Miami-Dade County Code.

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**Pre-qualified Vendors as follows:**

| Business Name   | Business Address   | Phone        | Fax          | Contact          | E-mail   |
|---|--|--------------|--------------|------------------|--|
| Thermo Environmental Instruments<br>(Group 1 ONLY)                | 27 Forge Parkway<br>Franklin, MA 02038                   | 508 520-0430 | 508 520-2800 | Ray Lowe         | <a href="mailto:ORDERS.AQI@THERMOFISHER.COM">ORDERS.AQI@THERMOFISHER.COM</a>           |
| Waters Technologies Corporation<br>(Groups 1 & 2)                 | 34 Maple Street<br>Milford, MA 01757                     | 800 252-4752 | 508 482-8532 | Michael Brunelle | <a href="mailto:MICHAEL_BRUNELLE@WATERS.COM">MICHAEL_BRUNELLE@WATERS.COM</a>           |
| Perkin Elmer Health Sciences, Inc.<br>(Groups 1 & 2)              | 710 Bridgeport Avenue<br>Shelton, CT 06484               | 800 762-4000 | 203 944-4982 | Julia Hamilton   | <a href="mailto:CUSTOMERCAREUS@PERKINELMER.COM">CUSTOMERCAREUS@PERKINELMER.COM</a>     |
| Biotage, LLC<br>(Groups 1 & 2)                                    | 10430 Harris Oaks Blvd #C;<br>Charlotte, NC 28269        | 704 654-4900 | 434 296-8217 | Lorraine Laufer  | <a href="mailto:ORDERMAILBOX@BIOTAGE.COM">ORDERMAILBOX@BIOTAGE.COM</a>                 |
| Nikon Instruments, Inc.<br>(Group 1 ONLY)                         | 1300 Walt Whitman Rd.<br>Melville, NY 11747              | 631 547-8657 | 631 944-9376 | Theresa Woodhill | <a href="mailto:TWOODHULL@NIKON.NET">TWOODHULL@NIKON.NET</a>                           |
| Miele Incorporated<br>(Groups 1 & 2)                              | 9 Independence Way<br>Princeton, NJ 08540                | 800 991-9380 | 609 419-4294 | Carol McDonald   | <a href="mailto:CMCDONALD@MIELEUSA.COM">CMCDONALD@MIELEUSA.COM</a>                     |
| MSC Industrial Supply Co. / Sid Tool Co, Inc.<br>(Groups 1 & 2)   | 2810 N.W. 79 Avenue<br>Miami, FL 33122                   | 305-406-2556 | 305-477-6123 | Andres Leyva     | <a href="mailto:BRANCHMIA@MSCDIRECT.COM">BRANCHMIA@MSCDIRECT.COM</a>                   |
| Trinity Biotech Distribution / Biopool Us, Inc.<br>(Groups 1 & 2) | 400 Connell Drive,<br>Ste.7100<br>Berkeley Hts, NJ 07922 | 908-898-1500 | 908-898-1539 | Janice Johnson   | <a href="mailto:STACEY.BLICHA@TRINITYUSA.COM">STACEY.BLICHA@TRINITYUSA.COM</a>         |
| Edax, Inc.<br>(Groups 1 & 2)                                      | 91 McKee Drive<br>Mahwah, NJ 07430                       | 201 529-6121 | 201 529-3156 | Christine Meehan | <a href="mailto:CHRISTINE.MEEHAN@AMETEK.COM">CHRISTINE.MEEHAN@AMETEK.COM</a>           |
| Hirox USA, Inc.<br>(Groups 1 & 2)                                 | 1060 Main Street<br>River Edge, NJ 07661                 | 201 342-2600 | N/A          | Akiko Kitamura   | N/A  |
| Fisher Scientific Co, LLC<br>(Groups 1 & 2)                       | 3970 Johns Creek Court #500<br>Suwanee, GA 30024         | 888 263-5319 | 866 897-9946 | Jenny Magaw      | <a href="mailto:JENNY.MAGAW@THERMOFISHER.COM">JENNY.MAGAW@THERMOFISHER.COM</a>         |
| Merrick, Inc.<br>(Groups 1 & 2)                                   | 8190 Beechmont Ave #326<br>Cincinnati, OH 45255          | 800 797-9060 | 513 624-0584 | Kathy Rogers     | <a href="mailto:MERRICKINC@MSN.COM">MERRICKINC@MSN.COM</a>                             |
| FEI Delmont / ASPEX Corporation<br>(Groups 1 & 2)                 | 175 Sheffield Drive<br>Delmont, PA 15626                 | 724-468-5400 | 724-468-0225 | Michael Shoben   | <a href="mailto:MICHAEL.SHOBEN@FEI.COM">MICHAEL.SHOBEN@FEI.COM</a>                     |
| Life Technologies Corporation<br>(Groups 1 & 2)                   | 5791 Van Alley Way<br>Carlsbad, CA 92008                 | 404 915-1679 | 800 331-2886 | Shelly Guerrero  | <a href="mailto:SHELLY.GUERRERO@THERMOFISHER.COM">SHELLY.GUERRERO@THERMOFISHER.COM</a> |
| Caliper Life Sciences, Inc.<br>(Group 2 ONLY)                     | 68 Elm Street<br>Hopkinton, MA 01748                     | 508 435-9500 | 508 435-3439 | John Sira        | N/A  |
| Bruker Daltonics, Inc.<br>(Groups 1 & 2)                          | 3500 West Warren Avenue<br>Fremont, CA 94538             | 877 442-2231 | 510 490-6586 | Brian Ruscio     | <a href="mailto:CAM-SUPPORT@BRUKER.COM">CAM-SUPPORT@BRUKER.COM</a>                     |



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|---|--|---------------------------|--------------|-------------------|--|
| Orasure Technologies, Inc.<br><b>(Groups 1 &amp; 2)</b>           | 220 E. First Street<br>Bethlehem, PA 18015           | 610 882-1820              | 610 332-3399 | Patricia Reis     | <a href="mailto:PREIS@ORASURE.COM">PREIS@ORASURE.COM</a>                             |
| Neogen, Corporation<br><b>(Groups 1 &amp; 2)</b>                  | 944 Nandino Blvd.<br>Lexington, KY 40511             | 859 254-1221              | 859 255-5532 | Emilie Stanley    | <a href="mailto:ESTANLEY@NEOGEN.COM">ESTANLEY@NEOGEN.COM</a>                         |
| Promega, Corp.<br><b>(Group 1 ONLY)</b>                           | 2800 Woods Hollow Rd<br>Madison, WI 53711            | 608 274-4330              | 608 273-6455 | Diana Nagy        | <a href="mailto:DIANA.NAGY@PROMEGA.COM">DIANA.NAGY@PROMEGA.COM</a>                   |
| Leeds Precision Instruments, Inc.<br><b>(Groups 1 &amp; 2)</b>    | 800 Boone Avenue North<br>Minneapolis, MN 55427      | 763 546-8575              | 763 546-4369 | Kevin Boulay      | <a href="mailto:KBOULAY@LEEDSMICRO.COM">KBOULAY@LEEDSMICRO.COM</a>                   |
| Thermo Electron, North America LLC.<br><b>(Groups 1 &amp; 2)</b>  | 1400Northpoint, Ste. 50<br>West Palm Beach, FL 33407 | 732 627-0220              | 732 627-0260 | Dawn Vogel        | <a href="mailto:DAWN.VOGEL@THERMOFISHER.COM">DAWN.VOGEL@THERMOFISHER.COM</a>         |
| Trianalytic, Inc.<br><b>(Group 2 ONLY)</b>                        | P.O. Box 252<br>Mocksville, NC 27028                 | 336 692-7889              | 336 998-1617 | Randy Barrier     | <a href="mailto:TRIANALYTIC@YADTEL.NET">TRIANALYTIC@YADTEL.NET</a>                   |
| Government Scientific Source, Inc.<br><b>(Group 1 ONLY)</b>       | 12351 Sunrise Valley Drive, Reston, VA 20191         | 703 734-1805              | 703 734-1803 | Michael Mendrysa  | <a href="mailto:MMENDRYSA@GOVSCI.COM">MMENDRYSA@GOVSCI.COM</a>                       |
| Foster & Freeman USA, Inc.<br><b>(Groups 1 &amp; 2)</b>           | 46030 Manekin Plaza #170, Sterling, VA 20166         | 888 445-5048              | 703 433-9354 | Amy Temenak       | <a href="mailto:USOFFICE@FOSTERFREEMAN.COM">USOFFICE@FOSTERFREEMAN.COM</a>           |
| Micro Optics of Florida, Inc.<br><b>(Groups 1 &amp; 2)</b>        | 1700 N.W. 65T Ave, Ste.4, Plantation, FL 33313       | 954 791-0082              | 954 791-0096 | Richard Celestine | <a href="mailto:INFO@MICROOPTICSFL.COM">INFO@MICROOPTICSFL.COM</a>                   |
| Wenoc Enterprises, Inc. <b>(Group 1 ONLY)</b>                     | 20022 N.W. 62 PL<br>Miami, FL 33015                  | 305 622-9140              | 305 622-4194 | Willie Cone       | <a href="mailto:WENOC@AOL.COM">WENOC@AOL.COM</a>                                     |
| Agilent Technologies, Inc.<br><b>(Groups 1 &amp; 2)</b>           | 2850 Enterville Road<br>Wilmington, DE 19808         | 800 227-9770<br>EXT. 8697 | 302 993-5941 | Sandra Beal       | <a href="mailto:LSCABIDS@AGILENT.COM">LSCABIDS@AGILENT.COM</a>                       |
| Getinge USA, Inc.<br><b>(Groups 1 &amp; 2)</b>                    | 1777 E. Henrietta Road<br>Rochester, NY 14623        | 800 475-9040<br>EXT. 4092 | 585 272-5238 | Annette Plantada  | <a href="mailto:ANNETTE.PLANTADA@GETINGEUSA.COM">ANNETTE.PLANTADA@GETINGEUSA.COM</a> |
| Siemens Healthcare Diagnostics, Inc.<br><b>(Groups 1 &amp; 2)</b> | 1717 Deerfield Road<br>Deerfield, IL 60015           | 239 354-6790              | 239 455-6629 | Dawn Mielke       | <a href="mailto:DAWN.M.MIELKE@SIEMENS.COM">DAWN.M.MIELKE@SIEMENS.COM</a>             |
| HI Q Environmental Products, Co.<br><b>(Groups 1 &amp; 2)</b>     | 7386 Trade Street<br>San Diego, CA 92121             | 858 549-2820              | 858 549-9657 | Marc.Held         | <a href="mailto:MARC@HI-Q.NET">MARC@HI-Q.NET</a>                                     |
| Qiagen, Inc.<br><b>(Groups 1 &amp; 2)</b>                         | 27220 Turnberry Lane<br>Ste.200 Valencia, CA 91355   | 661 300-0157              | 800 718-2056 | Josh Mann         | <a href="mailto:Caroline.Colindres@qiagen.com">Caroline.Colindres@qiagen.com</a>     |
| Radiographic Film Distributors, Inc.<br><b>(Groups 1 &amp; 2)</b> | 7500 NW 82 St.<br>Miami, FL. 33166                   | 305-887-9729              | 305-885-8445 | Bruce Eistedt     | <a href="mailto:brucerfd@bellsouth.net">brucerfd@bellsouth.net</a>                   |
| Immunalysis Corp./ Diagnostix of California, Corp.                | 829 Towne Center Drive<br>Pomona, CA 91767           | 909-482-0840              | 909-482-0850 | Jeremy George     | <a href="#">N/A</a>  |



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| Shimadzu Scientific Instruments Inc.<br>(Groups 1 & 2) | 4022 Stirrup Creek Drive<br>#312<br>Durham, NC 27703 | 919-425-1010 | 909-544-3497 | Scott A.<br>Moore | <a href="mailto:samoore@shimadzu.com">samoore@shimadzu.com</a> |

**Special Notes/Instructions:**

- A.** Check the roadmap 'Event Log' for additions, deletions or other changes, as allowed by contract.
- B.** This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents for other specific information and details.



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| EVENT No. | DATE      | EVENT LOG - DISCRIPTION   | AGENT        |
|-----------|-----------|---|--------------|
| 1         | 8/01/2007 | La Jolla Scientific Co. FEIN 953169812-01 added to contract   | Km!Ra        |
| 2         | 1/14/2008 | Caliper Life Sciences, FEIN 330675808-01 added to contract  | Km!Ra        |
| 3         | 2/14/2008 | Biopool US Inc. FEIN 161614982-01 added to contract   | Km!Ra        |
| 4         | 4/11/2008 | Siemens Healthcare Diagnostics, Inc. FEIN 952802182-02 added to contract  | Km!Ra        |
| 5         | 5/28/2008 | Leeds Precision Instruments Inc. FEIN 411560082-01  | Km!Ra        |
| 6         | 6/20/2008 | Thermo Environmental Instruments Inc. FEIN 042745178-01 added to contract   | Km!Ra        |
| 7         | 6/24/2008 | DERM and WASD added to contract   | Km!Ra        |
| 8         | 6/25/2008 | Aspex Corp. FEIN 320153466-01 added to contract   | Km!Ra        |
| 9         | 7/17/08   | Getinge USA Inc. FEIN 870287585-01 added to contract  | Jose Sanchez |
| 10        | 8/8/08    | Foster & Freeman USA Inc. FEIN 562316854-01 added to contract   | Jose Sanchez |
| 11        | 10/21/08  | MDPD allocation increased from \$165,000 to \$225,000   | Jose Sanchez |
| 12        | 1/16/09   | Diagnostix of California Corp. FEIN 954179036-01 added to contract  | Jose Sanchez |
| 13        | 1/22/09   | Neogen Corp. FEIN 382367843-01 added to contract  | Jose Sanchez |
| 14        | 3/10/09   | Micro Optics of Florida Inc. FEIN 591687812-01 added to contract  | Jose Sanchez |
| 15        | 8/18/09   | Nikon Instruments Inc. FEIN 113554845-01  | M. Laughlin  |
| 16        | 10/7/09   | Medical Examiner's Office transferred \$131,000 to MDPD   | M. Laughlin  |
| 17        | 1/20/10   | Medical Examiner's Office allocation increased by \$25,000 to \$559,000   | M. Laughlin  |
| 18        | 1/20/10   | Fisher Scientific FEIN 232942737-03 added to contract   | M. Laughlin  |
| 19        | 4/01/10   | Hirox USA Inc. FEIN 223801423-01 added to contract  | M. Laughlin  |
| 20        | 6/9/10    | MDPD allocation increased by \$131,000 to \$487,000   | M. Laughlin  |
| 21        | 6/9/10    | MDPD allocation reduced to \$356,000 after transferring \$131,000 to Medical Examiner's Office (ME). ME allocation now \$690,000. | M. Laughlin  |
| 22        | 1/11/2011 | WASD allocation increased from \$75,000 to \$102,000 after transfer of \$27,000 from ME.  | T. Rodriguez |
| 23        | 1/11/2011 | Applied Biosystems LLC, FEIN 061534213-03 added to contract   | T. Rodriguez |
| 24        | 2/01/2011 | Miele Inc. FEIN 133172349-01 added to contract  | T. Rodriguez |
| 25        | 3/24/2011 | La Jolla Scientific Co. changed name to Hi-Q Environmental Products Co. FEIN 953169812-02   | T. Rodriguez |
| 26        | 3/30/2011 | ME's Office transferred \$27,000 of their allocation to WASD  | T. Rodriguez |
| 27        | 4/12/2011 | Biotage LLC, FEIN 043535072-01 added to contract  | T. Rodriguez |
| 28        | 9/27/2011 | Qiagen Inc. FEIN 954141306-01 added to contract   | M. Garofolo  |
| 29        | 12/19/11  | MDPD allocation increased by \$98,000 to \$552,000  | M. Garofolo  |
| 30        | 4/03/12   | Life Technologies Inc. FEIN 330373077-02 added to contract  | M. Garofolo  |
| 31        | 4/10/12   | Bruker Daltonics Inc. FEIN 331064877-01 added to contract   | M. Garofolo  |
| 32        | 4/10/12   | Waters Technologies Corp. FEIN 043234558-02 added to contract   | M. Garofolo  |
| 33        | 7/24/12   | MDPD allocation increased by \$48,000   | M. Garofolo  |
| 34        | 8/01/12   | Contract's expiration date extended 6 months from 8/31/12 to 2/28/13  | M. Garofolo  |
| 35        | 8/14/12   | ME's Office allocation increased by \$217,000   | M. Garofolo  |
| 36        | 10/31/12  | Thermo Electron North America LLC, FEIN 431992201-01 added to contract  | M. Garofolo  |
| 37        | 1/31/13   | Wenoc Medical Resources FEIN 6504900770-01 added to contract  | M. Garofolo  |
| 38        | 2/07/13   | 5 year extension approved by BCC. New expiration date will be 2/28/2018   | M. Garofolo  |
| 39        | 10/03/13  | Aspex Corp. added d/b/a FEI-Delmont, the new FEIN is 320153466-02   | M. Garofolo  |
| 40        | 1/13/14   | Edax Inc. FEIN 223554411-01 added to contract under Groups 1 & 2  | M. Garofolo  |
| 41        | 1/14/14   | MDPR will access this contract with Grant Funding of \$15,000   | M. Garofolo  |
| 42        | 3/21/14   | Government Scientific Source Inc. FEIN 541607358-01 added to contract under Group 1, Purchase of Equipment                        | M. Garofolo  |
| 43        | 7/30/14   | Trianalytic Inc. FEIN 454659331-01 added to contract under Group 2 only   | M. Garofolo  |
| 44        | 8/26/14   | Radiographic Film Distributors Inc. FEIN 592590635-01 added to contract under Groups 1 & 2.                                       | M. Garofolo  |
| 45        | 12/19/14  | WASD allocation increased by \$201,000  | M. Garofolo  |
| 46        | 2/13/15   | MDPD gave to PROS \$10,000 from their allocation  | M. Garofolo  |
| 47        | 3/12/15   | ASPEX Corp. FEIN 320153466-02 changed name to FEI Company FEIN 930621989-01   | M. Garofolo  |
| 48        | 8/14/15   | Shimadzu Scientific Instruments Inc. FEIN# 521035956-01 added to contract under Group 1 and 2.                                    | M. Garofolo  |
| 49        | 12/30/15  | RER gave to PROS \$50,000 from their allocation for a special purchase  | M. Garofolo  |



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